



---

**Instructor:** Tammy Crays, Lecturer  
**Office:** Off Campus  
**Hours:** By appointment only  
**Phone:** Personal Cell 620-704-9660  
**E-mail:** tcrays@pittstate.edu

---

Lumen Waymaker Mastery – Introduction to Business, a new set of digital course materials designed using open educational resources (OER) instead of a traditional textbook. You can access all reading, videos, quizzes and other activities through the course site in our learning management system (LMS), which for Pittsburg State University is CANVAS and can be accessed via the PSU website.

### **Catalog Course Description**

A descriptive introduction to the modern business world and an interpretation of the functional areas of business. The development of the business firm and its environment. Business majors may not take after completing 9 hours of upper division courses.

### **Prerequisites**

None

### **Course Objectives / Learning Outcomes**

- Define and discuss basic business terms and concepts
- Demonstrate an understanding of the American free enterprise system
- Demonstrate an understanding of business interaction, responsibility, and trends in the current global environment
- Differentiate and possess a basic understanding of different business functions such as management, human relations, marketing, and finance
- Understand and respect the need for ethical decision making
- Demonstrate an understanding of the different legal structures of business organizations
- Explore various career opportunities in the field of business

### **Teaching Methods**

Internet based course – information will be delivered via CANVAS online learning management system and will be presented using Lumen Waymaker digital content.

### **Attendance Policy**

Since this is an Internet based course, classroom attendance is not required. The class is broken down into weekly sessions. The week begins at 12:01 a.m. Monday morning and ends at midnight Sunday. All required work (assignments and quizzes) for the week must be submitted by 12:00 midnight on Sunday each week except for finals week.



### **Classroom Conduct**

Although traditional classroom conduct will not be an issue with this Internet based course, students are expected to act professionally in all communications with the instructor and with other students in discussion forums.

### **Academic Integrity**

All Pitt State students are bound by the academic integrity policies of the university as described and outlined in the current Syllabus Supplement. Please familiarize yourself with these rules and guidelines. In addition, as a course offered through the Kelce College of Business, students in this class are obligated to adhere to the college's Student Code of Ethics as outlined below.

Students pledge to:

- Arrive on time, remain until dismissed at all class sessions, and notify instructors in advance of anticipated absences, late arrivals, or early departures whenever possible.
- Turn off cell phones or other electronic devices while in class unless permission to use them has been granted.
- Refrain from class disturbances.
- Refrain from use of profane or vulgar language in a threatening or disruptive manner.
- Treat fellow students, staff, faculty, administrators, and property with respect.
- Refrain from giving or receiving inappropriate assistance.
- Prepare assignment and exams honestly, refraining from such unacceptable conduct as plagiarism or unacknowledged appropriation of another's work in any academic work.
- Obey the policies, regulations, and laws of the United States of America, the State of Kansas, The Kansas Board of Regents, Pittsburg State University, and the Gladys A. Kelce College of Business.
- If a student observes someone committing dishonesty in connection with academic work, the student is encouraged to report that dishonesty to the appropriate individual (ex, faculty member, or administrator).

### **Students with Disabilities**

Please inform the instructor if you have a learning or physical disability that interferes with course requirements. Assistance and/or appropriate accommodations may be available through the Center for Student Accommodations. The coordinator can be reached at 620-235-6584 and is located in 113 Axe Library.

### **Course Evaluation Method**

Points will be awarded for discussion forums, individual assignments, and quizzes. The week begins at 12:01 a.m. Monday morning and ends at midnight Sunday, except finals week. All required work for the week must be completed by 12:00 midnight. **Discussion posts must be made by midnight on Friday of each week that has a discussion post as the assignment.** The two (2) comments on other class



members' posts are due by Sunday at 12:00 midnight on those weeks. On the other weeks, assignments are due by Sunday, 12:00 midnight.

Module quizzes will be given via the CANVAS Learning Management System. Students will have the opportunity to take each quiz a maximum of two times. Points for the quizzes will vary. Students have two attempts at each quiz, with the highest score counting toward their grade. Quizzes are due by Sundays at 12:00 midnight except for **Module 16 quiz which is due Dec 16th at 12:00 noon.**

There may also be other assignments throughout the semester. Details will be provided by the instructor.

The standard grading scale for this course is:

90% to 100% = A	60% to 69% = D
80% to 89% = B	Below 60% = F
70% to 79% = C	

### **How to Succeed in this Course:**

To take full advantage of the ways this course is different – and hopefully better – at helping you learn the subject matter effectively, you should do the following things:

1. **DO pay attention to the learning outcomes listed in each module.** The learning outcomes tell you exactly what you need to learn or do to succeed. They are cues to help you focus your time and attention.
2. **DO take the “Show What You Know” pretest for each module.** This pretest doesn't count towards your grade, but it lets you preview the information each course module covers. This will help you target your focus and studying on the areas you most need to work on.
3. **DO go through the course readings and activities.** Everything in the course is directly related to one or more specific learning outcomes. Going through the material will help you master the course content.
4. **DO complete the “self-check” questions.** The questions appear at the end of the readings and will help you check your basic understanding of the information covered. They are ungraded and allow unlimited attempts.
5. **DO play around with the simulations.** This course contains several simulations that are both fun and educational. You should play them multiple times to see the different outcomes they lead to and experience what happens when you apply concepts in different ways. Simulations are ungraded: their purpose is to help you learn.
6. **DO take module quizzes twice.** You have two attempts on the graded module quizzes, and your highest score counts. The quizzes are a learning activity, not just a test to see what you know. After you take each quiz, you will see which questions you missed and where to continue studying so you can learn the material better. You should use this information to focus your studying, so the second quiz attempt goes better.
7. **DON'T wait until the last minute for your first attempt at the module quizzes.** When you take the module quiz, you get information about where you need to focus your attention. As your instructor, I can also see where you're struggling and offer help. If you wait to the last minute, I may not have time to help before your final quiz is due.
9. **DO reach out to me when you need help.** I am a resource for you in this course. Do not hesitate to reach out if you are struggling with the subject matter or course requirements. When you reach out, we can work together to keep you on track for success.
10. **DO be respectful of others.** As in any educational setting, I expect everyone in the course to be respectful of other people as well as their academic work. This applies in all interactions online and/or in person.



**KELCE**  
**COLLEGE OF BUSINESS**  
Pittsburg State University

**Course Syllabus:**  
Introduction to Business  
MGT\*101\*97  
Online  
Fall 2022

### **Course Requirements**

This course requires your participation in the following activities:

- Complete the quizzes at the end of each module, keeping in mind that you can take them twice to optimize your grade.
- Submit required discussions and assignments on time.

This course is different from most other courses in these ways:

- **There is no separate textbook but an access code is required in this course.** You will need to purchase an access code from the University Bookstore either online, by phone, or in person. Once purchased, you will be able to take all required quizzes. Everything you need will be in the CANVAS learning management system.
- **Learning outcomes are clear throughout the course.** Every learning activity is linked directly to something you need to know or do to succeed in this course.
- **Students receive guidance on where to focus their attention.** As you complete self-check questions and quizzes, you'll get feedback on which areas need more attention.
- **You can take graded quizzes twice.** Quizzes can help you learn. If you don't like your first quiz score, you can keep studying and retake it. The higher score counts.

### **Syllabus Supplement**

Additional information as it pertains to university policies and contact information can be found in the Fall 2022 Syllabus Supplement, which is located on the Registrar's website:

[https://www.pittstate.edu/registrar/\\_files/documents/syllabus-supplement-fall-2022.pdf](https://www.pittstate.edu/registrar/_files/documents/syllabus-supplement-fall-2022.pdf)

**Note:** The instructor reserves the right to amend and to reorganize this syllabus at any time.



## **COURSE SCHEDULE**

*The instructor reserves the right to change the class schedule at any time.*

Week 1	Aug 22-28	Overview of the Class – Succeeding with Waymaker Introductions Module 1: Role of Business
Week 2	Aug 29-Sept 4	Module 2: Economic Environment
Week 3	Sept 5-11	Module 3: Global Environment
Week 4	Sept 12-18	Module 4: Financial Markets and Systems
Week 5	Sept 19-25	Module 5: Legal Environment
Week 6	Sept 26-Oct 2	Module 6: Business Ethics and Corporate Social Responsibility
Week 7	Oct 3-9	Module 7: Business Ownership
Week 8	Oct 10-16	Module 8: Entrepreneurship
Week 9	Oct 17-23	Module 9: Management
Week 10	Oct 24-30	Module 10: Motivating Employees
Week 11	Oct 31-Nov 6	Module 11: Teamwork and Communication
Week 12	Nov 7-13	Module 12: Managing Processes
Week 13	Nov 14-20	Module 13: Marketing Function
Week 14	Nov 21-27	Fall Break
Week 15	Nov 28-Dec 4	Module 14: Marketing Mix
Week 16	Dec 5-11	Module 15: Human Resource Management
Week 17	Dec 12-16	Module 16: Accounting and Finance